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ELITE ADVERTISING

- THE LINKEDIN AGENCY -

- Lead generation
- Brand awareness
- Videos/pictures
- Recruiting
- Organic posts



Why LinkedIn advertising?





The *only* social media where you, as advertiser, get information on *who* is seeing your ads and *how* they react.

You'll get a list with top 25:

- **©** Company names
- **o** Job titles
- **6** Industries

- **Output Output Ou**
- **©** Company size
- **ODE** Decision power mm.



Why LinkedIn advertising?



LinkedIn is where Facebook was in 2008. Extremely effective compared to the investment needed.

Increasing amount of users on the platform: **770 mio** in the world and **46% active** minimum once a week.

Since Microsoft bought LinkedIn it has been a platform which quickly evolves.



Digital marketing is a new industry

- It did *not* exist 20 years ago.





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Digital marketing

- Growing with 17,6% per year.
- We are all moving more and more online And so does the buying journey.
- In an average B2B customer journey, +11 online interactions are seen before purchase.







Companies want to work with the best within their field

Instead of claiming we are good at everything, we have chosen to be the best for LinkedIn.





Our goal

McKinsey for B2B marketing

- The best LinkedIn agency in the world As will be common knowledge
- +1.000 people globally





Customers

DTU BOXIT SOFACOMPANY hintly.

CG JENSEN TUBORG LIVINGBETTER IT UNIVERSITY OF COPENHAGEN

SEEDSTER M AudioRistalli Frameo



The team behind Elite Advertising





Advisory board today

Advisory board



Nick TraulsenCo-Direktør hos The Marketing
Guy ApS.

Partner hos Elite Advertising ApS



Patrick Wolffgang
Co-Direktør hos The Marketing
Guv ApS

<u>Partner</u> hos Elite Advertising ApS



Thomas Frost Jensen CMO hos Saphe A/S

<u>Erfaring</u>: CMO hos Kromann Reumert



Søren Meiling Angel investor & salgsguru

Erfaring: Head of Sales hos Skagen, SAND, Estée Lauder mfl.



Stefan D. Buch Angel investor & CFO

Erfaring: CFO hos Coop Danmark CFO hos Copenhagen Airports CFO hos Salling Group



Peter Agergaard
CEO hos Agergaard+Co
HR konsulent

<u>Erfaring</u>: HR direktør hos Falck HR direktør hos G4S



What are we looking for?

- 1. Experienced CMO, who understand our buyers deeper than us.
- Experienced CSO, who've build a consultancy to +100 employees and experience with selling enterprise.
- 3. Founder of an agency consisting of +100 people.